



Proven Leadership. Powerful Results.

■ For over 25 years, Coordinated Business Systems has been at the forefront of providing local Minnesota and western Wisconsin companies with effective methods for managing document workflow and maximizing network productivity.

Our formula is simple; local ownership, superior hardware technology, innovative software solutions and professional people who provide tailored document imaging and network solutions that positively impact every aspect of your business.

Proven Leadership. Powerful Results.



Proven Leadership.

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Technology

Businesses are like fingerprints; no two are exactly alike. That's why it's essential to match the right document imaging technology to the specific requirements of your company.

At Coordinated Business Systems, we offer document output technology from the world's leading manufacturers. With over 25 years of experience, we have the skill and knowledge to ensure this technology helps you achieve your business objectives.

- MFP's – copy, print, scan and fax
- Single device black & white and color MFP's
- Full-color imaging systems
- Large and small workgroup printers
- Centralized network printers
- High-speed duplicators
- Wide-format copier/printers



Proven Leadership.

Flexible Financing

As a leading document imaging provider, we have a unique understanding of the financial needs in the local business community. Plus, with our many worldwide manufacturer affiliations we also have the capability to meet the demands of national and global enterprises.

- Innovative leasing solutions
- National account programs
- Rental programs
- Customized billing options



Proven Leadership.

Customer Satisfaction

Many companies promise customer satisfaction... until there's a problem. At Coordinated Business Systems we not only live up to our promises, we guarantee them in writing.

Performance Guarantees

- Systems guaranteed to perform to manufacturer specifications
- Technology replacement options
- 95% equipment uptime
- Affordable upgrade flexibility

Service Guarantees

- 2 to 4 hour emergency service response
- Loaner equipment for off-site repairs
- Authorized parts, supplies and accessories
- Online service response



Powerful Results.

Print Management

There's a price to pay for not implementing an effective print management strategy!

Highly regarded industry experts have concluded that businesses that actively manage their printing and document imaging system stand to reduce their costs by as much as 30 percent.

80% of recoverable costs are missed trying to track and bill for printing

Companies underestimate printing expenses by as much as 50%

Businesses spend up to 19% of revenue in document production, management and distribution

IT Staff spends 15% of its time on printing related issues



Proven Leadership.

SmartPrintSM

In business the more knowledge you have the better decisions you make. SmartPrintSM begins with an assessment of your current document output system and helps you identify areas where you can streamline your printing processes.

SmartPrintSM is just that... Smart. It allows you to bundle all your document output devices (existing and new) under one package – all in one invoice and one low-cost per-print saving you 30% or more on printing costs.

The SmartPrintSM Program...

- All equipment
- All service, parts and supplies
- One local vendor accountability
- Itemized usage billing and tracking
- Proactive monitoring



Powerful Results.

■ Document Management

Storing hard copy documents in a digital world just doesn't make good business sense. It wastes valuable office space and making adjustments to documents is difficult and time-consuming. Storing documents off-site is expensive, inconvenient and documents are easily damaged or lost.

Proven Leadership.

■ Paper Filing

Coordinated Business Systems' server-based software technologies turn expensive, manual workflow into a lean efficient digital document storage and retrieval system.

Plus, our affiliation with several of the world's leading software providers enable us to implement a document management solution that is customized specifically to your circumstances.

- Improve document-processing accuracy and reduce error rates
- Cut labor costs through process automation
- Access documents from anywhere via the Internet
- Increased process speed and accuracy
- Minimize printing, storage and distribution costs
- Improve proprietary information security

Powerful Results.

ProActiveSM Managed Services Program

Virtually every company operates on a server-based network. How well your network performs is at the very core of how well your business performs.

Our ProActiveSM Managed Services Program provides a scalable 3-tier suite of 24/7 remote network monitoring services designed to satisfy the unique IT demands of any size business.

Moreover, our programs are supported by certified specialists who have the skill and experience to troubleshoot and resolve any network issues. Maintaining the integrity of your network will have a positive impact on the overall performance of your business.

ProSupportSM

- For companies without a dedicated IT administrator
- Diagnose problems remotely to quickly resolve issues
- Very affordable cost

ProCareSM

- For companies with no IT department
- Reduces need to hire expensive on-site staff
- Additional service modules available

ProAssistSM

- For companies with an on-site IT administrator
- Predicts/prevents most network issues
- Eliminates time spent fighting fires
- Reduces need for additional head count



PRO
SUPPORTSM



PRO
CARESM



PRO
ASSISTSM

Proven Leadership.

■ Community Involvement

As a locally owned company Coordinated Business Systems is committed to being an active and supportive resource that helps to improve the communities we serve. With a focus on "Youth Development" our monetary investments and time contributions support various not-for-profit organizations so that they are able to achieve their local community goals and objectives. Below are a few of the local organizations we have been privileged to assist .

- Pacer Center
- Boy Scouts of America
- St. Joseph Home for Children
- Special Olympics
- March of Dimes
- St. Paul Food Shelf
- People Serving People
- Catholic Charities
- Jewish Community Foundation
- Sharing & Caring Hands
- Suicide Awareness (SAVE)
- Gillette Children's Hospital
- East Side Learning Center
- Human Services, Inc.
- Salvation Army
- Fraser
- IBEW Holiday Lights In The Park
- Autism Society
- The Leukemia & Lymphoma Society
- Birdies for the Brave
- Second Harvest Heartland
- Hudson Hospital Foundation



Proven Leadership.



■ Environmental Responsibility

The manufacturers that we represent are at the forefront of developing products that are environmentally friendly and have a positive impact on your business.

- Energy efficient for lower operating costs
- Recyclable toner cartridges
- Environmentally conscious supplies – less waste/lower cost-per-print
- Lead and chromium free components

Powerful Results.



Coordinated Business Systems, Ltd. OF MINNESOTA

Technology

MFP's
Network Printers
Full Color Imaging Systems
Wide Format Systems
Scanning Solutions
High-Speed Duplicators
Fax

Systems & Programs

SmartPrintSM
Workflow Analysis
ProActiveSM Managed Services
Paperless Filing
Acquisition Programs
Guarantees
Network Specialists
Software Solutions

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